



BRINKER INTERNATIONAL, INC.
Company-Owned Comparable Restaurant Sales⁽¹⁾
(percentages)

	2018					2019				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Brinker International	(3.3)	(1.0)	(0.3)	0.6	(1.0)	1.8	2.7	2.6	1.2	2.1
Chili's Company-Owned										
Comparable Restaurant Sales	(3.4)	(1.5)	(0.4)	0.6	(1.1)	2.0	2.9	2.9	1.5	2.3
Price Impact	2.8	2.3	1.1	(1.0)	1.3	0.0	0.9	1.6	3.9	1.7
Mix-Shift	2.5	0.6	0.6	0.8	1.2	(2.0)	(0.9)	(1.7)	(1.9)	(1.7)
Traffic	(8.7)	(4.4)	(2.1)	0.8	(3.6)	4.0	2.9	3.0	(0.5)	2.3
Maggiano's Company-Owned										
Comparable Restaurant Sales	(2.6)	1.8	0.5	0.3	0.1	0.0	1.8	0.4	(0.2)	0.6
Price Impact	0.1	1.1	1.3	1.7	1.1	2.3	1.2	0.8	1.6	1.5
Mix-Shift	0.5	1.1	0.6	0.2	0.6	(0.2)	(0.7)	(0.4)	(0.5)	(0.5)
Traffic	(3.2)	(0.4)	(1.4)	(1.6)	(1.6)	(2.1)	1.3	0.0	(1.3)	(0.4)
	2020					2021				
	Q1	Q2	Q3 ⁽²⁾	Q4 ⁽²⁾	FY ⁽²⁾	Q1 ⁽²⁾	Q2 ⁽²⁾	Q3 ⁽²⁾	Q4	FY ⁽²⁾
Brinker International	2.3	1.5	(5.9)	(36.7)	(10.1)	(10.9)	(12.1)	(3.3)		(8.7)
Chili's Company-Owned										
Comparable Restaurant Sales	2.9	2.0	(5.3)	(32.2)	(8.6)	(7.2)	(6.3)	0.0		(4.4)
Price Impact	2.3	1.4	0.9	0.8	1.3	0.2	0.5	0.5		0.3
Mix-Shift	0.6	0.5	0.3	(5.4)	(1.1)	(4.2)	(5.0)	(4.5)		(4.5)
Traffic	0.0	0.1	(6.5)	(27.6)	(8.8)	(3.2)	(1.8)	4.0		(0.2)
Maggiano's Company-Owned										
Comparable Restaurant Sales	(1.8)	(1.4)	(9.9)	(66.7)	(19.9)	(38.6)	(47.0)	(29.6)		(39.2)
Price Impact	1.2	1.4	1.8	2.1	1.5	3.0	0.7	1.2		1.4
Mix-Shift	0.0	0.0	(1.5)	(15.1)	(4.0)	(12.7)	(9.9)	(9.2)		(10.5)
Traffic	(3.0)	(2.8)	(10.2)	(53.7)	(17.4)	(28.9)	(37.8)	(21.6)		(30.1)

⁽¹⁾ Comparable Restaurant Sales include all restaurants that have been in operation for more than 18 months except acquired restaurants which are included after 12 months of ownership. Restaurants temporarily closed 14 days or more are excluded from comparable restaurant sales. Percentage amounts are calculated based on the comparable periods year-over-year.

⁽²⁾ Q3, Q4, and FY of 2020 and Q1 - Q3 and FY of 2021 include the ongoing impact of the COVID-19 pandemic. Please refer to our F'20 Form 10-K and Q3 2021 Form 10-Q for further details.